

# Helping Individuals With Customized Virtual Tech Training

High Demand Skills To Get People Back To Work

CompTIA is responding to the **COVID-19 pandemic** by conducting live, virtual training to help unemployed and underemployed individuals upskill during this crisis.

As the global non-profit trade association, we prepare the workforce not just for what's now, but also for what's next. Now more than ever, jobs in IT are in demand as traditional jobs have been sidelined and the move to virtual environments has put a strain on IT departments across the globe. We're enhancing the IT workforce by providing on-ramps for individuals to receive industry-recognized IT training and certifications — **all in a virtual environment**.

## CUSTOMIZED VIRTUAL TRAINING OFFERING

These customized, job-focused programs are inclusive of **wrap around services** with training, full learning content, certification exams, placement assistance and resume support.

Our virtual training is conducted by CompTIA instructors who each hold the certifications they teach and have several years of real-world IT experience. Instructors follow industry-standard IT training best practices to get results. Our **unique learning platform** allows two-way communication, giving the learner the opportunity to ask the instructor questions, participate in discussions, seek clarification and get trained.

Live virtual instruction from CompTIA ensures that **no travel is required**. This is critical given the current health crisis. However, it also saves time and expenses, as well as eliminates transportation issues. Learning may take place anywhere with an Internet connection.

## ABOUT CompTIA

The Computing Technology Industry Association (CompTIA) is a leading voice and advocate for the \$5.2 trillion global information technology ecosystem; and the estimated 75 million industry and tech professionals who design, implement, manage and safeguard the technology that powers the world's economy. Through education, training, certifications, advocacy, philanthropy and market research, CompTIA is the hub for advancing the tech industry and its workforce.

## CONTACT

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## Training Implementation Recommendations

### Option 1

**Topic** — CompTIA A+

**Length of Program** — 6-weeks

**Target jobs** — IT pros who hold CompTIA A+ make, on average, \$51,375. Job roles include Service Desk Analyst, Help Desk Tech and Technical Support Specialist.

### Option 2

**Topics** — CompTIA A+, CompTIA Network+

**Length of Program** — 10-weeks

**Target jobs** — IT pros who hold CompTIA Network+ make, on average, \$73,785. Job roles include Network Administrator, Network Support Specialist and Network System Analyst.

### Option 3

**Topics** — CompTIA A+, CompTIA Network+, CompTIA Security+

**Length of Program** — 12-weeks

**Target jobs** — IT pros who hold CompTIA Security+ make, on average, \$81,100. Job roles include Systems Administrator, Security Specialist and Security Engineer.

Many CompTIA certifications are updated regularly to focus on key cyber job roles and best practices, and are **well-aligned to the NICE Workforce Framework**. With CompTIA credentials, government employees can verify their cyber knowledge and skills and also fulfill directives like FISMA and DoD 8570/8140.

## FUNDING RESOURCES

Some examples of funding resources include:

- *Emergency Relief Funding*
- *Federal and/or state grants*
- *WIOA*
- *Philanthropic funding*
- *Private funding*
- *Corporate funding*

## CARES ACT

Financial assistance for ed tech and distance learning, dislocated worker training and education/training grants for qualifying small businesses is available through the federal stimulus package. CompTIA also provides WIOA-approved training programs.

## FEATURED PROGRAMS

### Workforce Solutions Borderplex

El Paso, TX

WSB partnered with CompTIA to certify transitioning soldiers, veterans, military spouses and WIOA-eligible individuals in five coveted IT certifications in the tech industry and placing them into high-demand, high-paying cybersecurity jobs.



#### Audience:

Military and WIOA-eligible individuals



#### Individuals Trained:

95

#### Certifications:

CompTIA ITF+  
CompTIA A+  
CompTIA Network+  
CompTIA Security+  
CompTIA CySA+

“Workforce Solutions Borderplex is proud of the partnership and program we designed with CompTIA specifically in response to the high-demand of our region and with our own veteran population. We are honored to thank these veterans and their families in this way - with a life-changing opportunity to advance their careers.” — **Leila Melendez**, Chief Operations Officer, Workforce Solutions Borderplex

#### Certifications:

CompTIA ITF+  
CompTIA A+  
CompTIA Network+  
CompTIA Security+  
CompTIA CySA+

#### Audience:

WIOA-eligible individuals



#### Individuals Trained:

260 (ongoing partnership)



### Mission EDC

Mission, TX

The Mission Economic Development Corporation formed a strategic partnership with CompTIA to design a comprehensive program to recruit, train and place unemployed and under-employed individuals in high-paying IT careers, with a focus on cybersecurity.

“This collaboration between Mission EDC and CompTIA will benefit both the local community and its workforce,” said **Texas Workforce Commissioner Representing Labor, Julian Alvarez**. “Texas’ labor force is the backbone of the Texas economy. It is made up of hard-working individuals who are eager to obtain the skills that our employers need.”

### Maryland Department of Labor

Baltimore, MD

Through EARN Maryland, a highly successful competitive workforce development grant program, the Maryland Cyber Skills Alliance provides qualified Maryland residents with full scholarships that fast track them into high paying cybersecurity careers.



#### Audience:

Maryland residents



#### Individuals Trained:

60 (ongoing partnership)

#### Certifications:

CompTIA A+  
CompTIA Security+

“Maryland is continually working to ensure a pipeline of talent that can meet our existing and future hiring needs within the technology sectors. Industry-led partnerships like that with CompTIA will help us achieve that by putting Maryland residents on a pathway to high-paying, successful careers in cybersecurity.” — **James E. Rzepkowski**, Former Acting Labor Secretary

[www.CompTIA.org/custom-training](http://www.CompTIA.org/custom-training)

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